Demonstrating the Value of the Allergist in Academics and Private Practice

Aidan Long, MD Nick Hernandez, MBA, FACHE

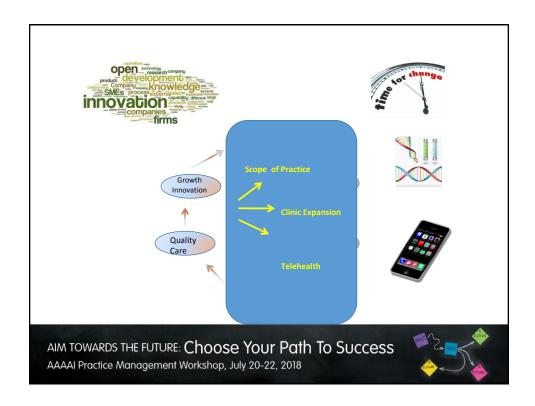
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Important Domains of Clinical Practice Management







Some Potential Domains of Practice Expansion

Adverse reactions to medications

Adverse reactions to other chemicals

Adverse reactions to foods

Other immune dysfunction including immunodeficiency

BRINGING ADDED VALUE TO YOUR CONSTITUENCY



Domains of Practice Expansion

Adverse reactions to medications

Antibiotic stewardship and safer antibiotic prescribing
Cancer chemotherapy adverse reactions (allergic and other immune-related)

ASA use in preventive cardiology and neurovascular disease Anesthesia related and other intra-op. adverse drug reactions Other



Development of a comprehensive Drug Allergy program

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Antibiotic Stewardship and Safer Antibiotic Prescribing

By providing comprehensive programs of evaluation for suspected penicillin allergy, Allergy and Immunology specialists are uniquely positioned to significantly "move the needle" with respect to appropriate antibiotic selection. Estimated to be the biggest single factor in progress with antibiotic stewardship.

Separately, but no less important such a program has significant impacts on patient safety and quality assurance.



Comprehensive Penicillin Allergy Evaluation Program

- Guideline development for prescribing or seeking consultation for general physicians
- · Standardized approach to triage and testing
- · Creation of urgent availability and standing slots on the weekly schedules
- · Comprehensive engagement of our patients
- Systematic roll-out to other services
 - · Surgical
 - Orthopedic
 - Gynecology
 - Medicine
- · Roll-out across the health care system
- · Population Health Management initiative
- Public Health Initiative
 - The FDA ... stated that appropriate screening of people with vague histories of penicillin allergy "would also provide a public health benefit by facilitating good antimicrobial stewardship."

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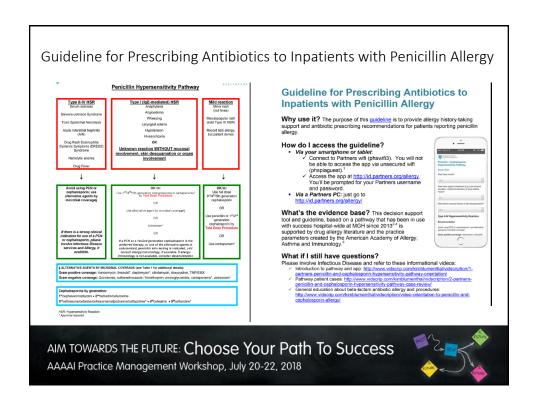
Summary of Core Elements of Hospital Antibiotic Stewardship Programs

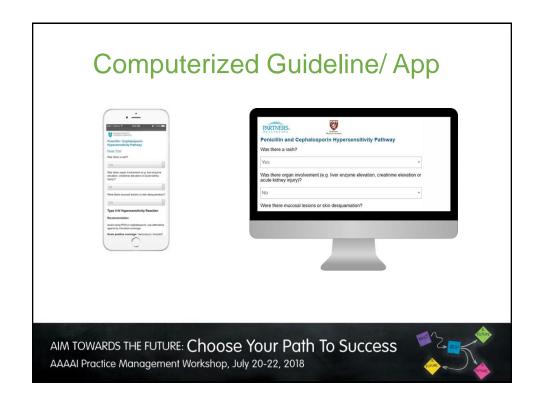
- Leadership Commitment: Dedicating necessary human, financial and information technology resources.
- Accountability: Appointing a single leader responsible for program outcomes. Experience with successful programs show that a physician leader is effective.
- Drug Expertise: Appointing a single pharmacist leader responsible for working to improve antibiotic use.
- Action: Implementing at least one recommended action, such as systemic evaluation of ongoing treatment need after a set period of initial treatment (i.e. "antibiotic time out" after 48 hours).
- Tracking: Monitoring antibiotic prescribing and resistance patterns.
- Reporting: Regular reporting information on antibiotic use and resistance to doctors, nurses and relevant staff.
- Education: Educating clinicians about resistance and optimal prescribing.

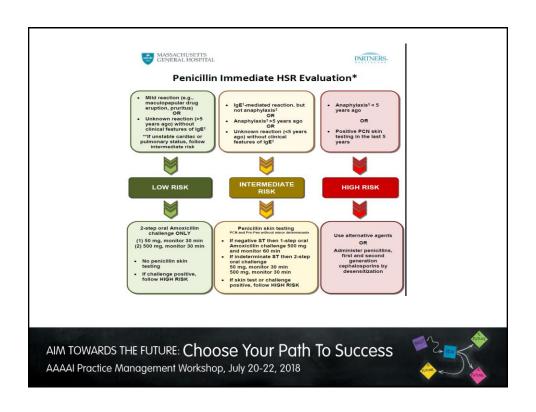
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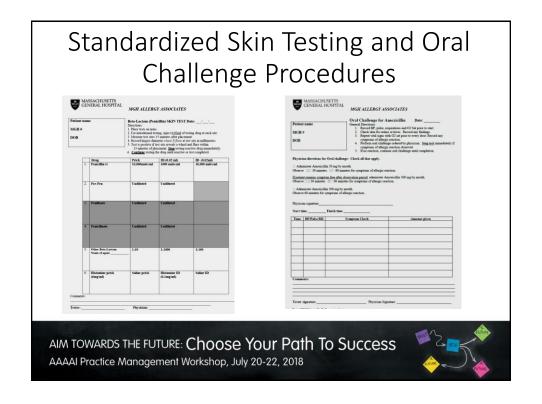
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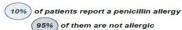








Evaluate Your "Penicillin Allergy" Now



If you are hospitalized and labeled "penicillin allergic," you are at increased risk for <u>worse</u> outcomes, including: Increased length of hospital stay

- 23% increased risk of developing a severe form of colitis (diarrhea) due to a bug called Clostridium difficile, which can be long-lasting and difficult to treat.
- 14% increased risk of developing MRSA and 30% increased risk of developing VRE (drug resistant bacteria)
- Increased risk of adverse events overall and higher treatment failures for some types of blood stream infections

Penicillin Allergy Testing at MGH Allergy Associates

A peniclin alterty appointments, you will undergo skin testing by an exposed and a property of the procedure period of the procedure performed in sequential steps with small plastic Torks' followed by intrademain needles and takes about 45 minutes. If skin testing is negative, you will be given a test dose of amoxicilin and observed for 30 to 60 minutes. We anticipate the empirical pointment to be approximately 3 hours. If olderaded, the peniculin altergy will be removed from your medical record.

While all patients with suspected penicillin allergy should undergo evaluation, patients who would specifically benefit from immediate evaluation include those with:

Planned surgical or dental procedure
Recurrent infections or hospitalization
Upcoming chemotherapy or bone marrow transplantation



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Partners Penicillin Allergy Pathway

Special Article

Addressing Inpatient Beta-Lactam Allergies: A Multihospital Implementation



Kimberly G. Blumenthal, MD, MSc^{a,b,c,d}, Erica S. Shenoy, MD, PhD^{b,d,e,†}, Anna R. Wolfson, MD^{a,d}, Kimberly G. Blumenthal, MD, MSC^{20,20}, Erica S. Shanoy, MD, PhD^{20,20}, Anna R. Wolfson, MD^{20,2}, David N. Berkovitz, Pharm²⁰, Victoria A. Carballo MHP; Diana S. Baskian, MD, MHP; Allora S. Baskian, MD, MBP; Allora T. Hask, MDP; Monique M. Freeby, RBP; Allora S. Baskian, MD, MPH; Allora S. Baskian, MD, MP

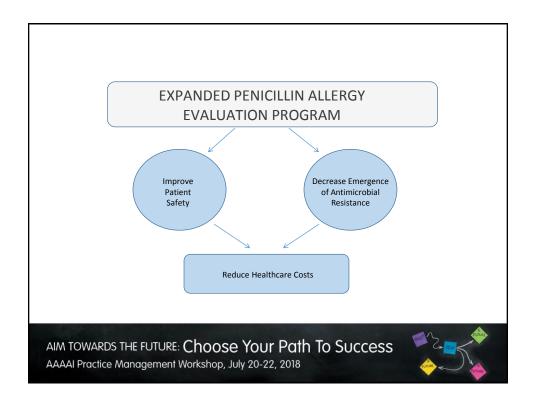
- · Additional planned research:
 - Pre/Post impact on antibiotic use
 - · Safety analysis
- SMART app: professionally created for open source download by Persistent Healthcare

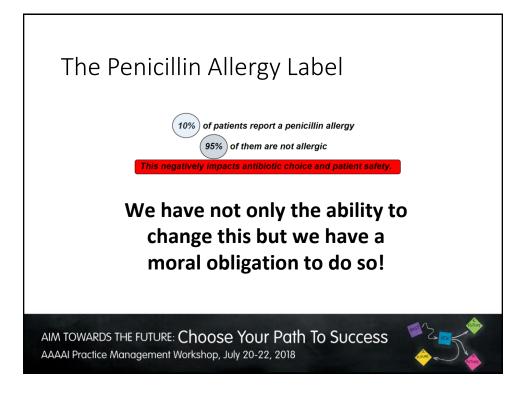


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Core Measures in a Value Based Health System

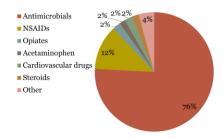
- Quality +
- Utilization +
- Expenditure +
- Medical Error +
- Social
- Economic
- Behavioral

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Drug Classes Prompting Test Doses

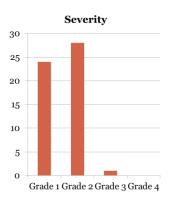
 Between 2008 and 2013, 456 patients underwent 497 test dose protocols with 1-2 steps





Adverse reactions during test doses?

 Only 53/482 test doses (11%) were associated with adverse reactions



	1-2 Step (n=53)	3-4 Step (n=10)
Reaction Rate	11%	12%
Grade		
1	24 (45.3%)	6 (60%)
2	28 (52.8%)	4 (40%)
3	1 (1.9%)	0 (0%)
4	0 (0%)	0 (0%)

With these reassuring data have been able to persuade the institutional powers to permit test doses on the floors without need for ICU monitoring.

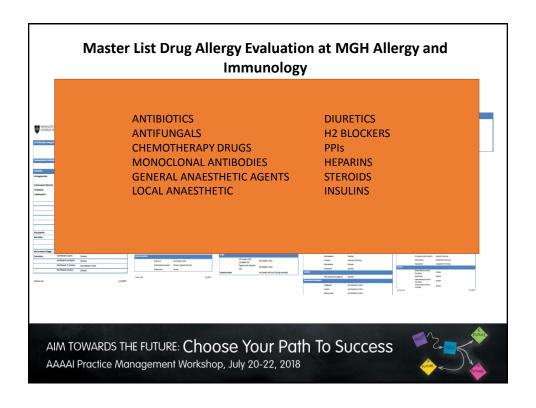
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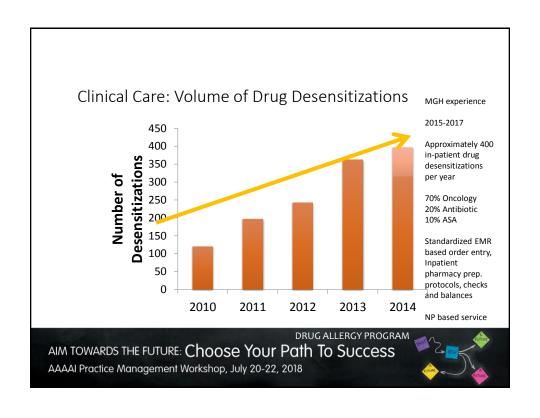


Master List Drug for Allergy Evaluation at MGH Allergy and Immunology

- Database of published protocols
- Determination of non-irritating skin test concentrations
- Protocols for preparation agreed upon with hospital pharmacy
- Most commonly needed agents are stocked within the clinic area
- Others are available from pharmacy with 48 hours advanced notification
- Standardized testing sheets for recording results with each agent
- Test dose protocols for follow up after skin testing (where appropriate)







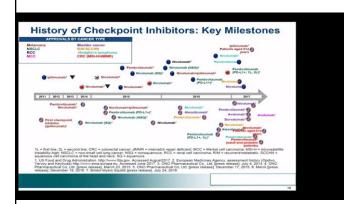
Immune Related Adverse Events to Checkpoint Inhibitors

There is a storm brewing all around us right now ...and it's a rich opportunity for expansion and learning!

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FDA Approval of Checkpoint Antibodies

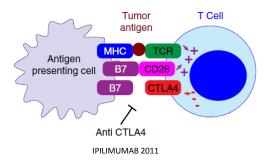


- October 2017
- YTD 11 FDA approvals
- 6 "approved" drugs
- 20 PD1 or PDL1 antibodies under study
- >1300 ongoing clinical trials
- > 200, 000 patient slots

IMAMILIST



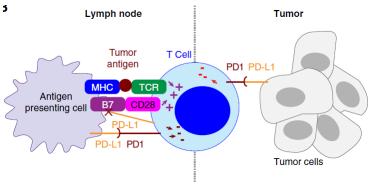
Mechanism of Action of Checkpoint Inhibitors



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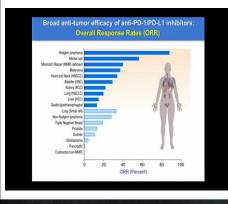
Mechanism of Action of Checkpoint Inhibitors

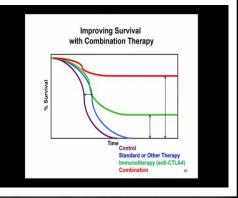


Nivolumab, Pembrolizumab and 4 others - anti PD1 or anti PDL1



Why the Enthusiasm?





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Immune Related Adverse Events Related to Checkpoint Inhibitors

- By activating broad populations of T cells with checkpoint inhibitors, a wide swath of auto-immune type phenomena are being observed
- There is a high frequency of immune related adverse effects



Frequency of cutaneous IrAEs with CPI

Table 1. All-grade and high-grade skin toxicities of anti-PD-1 and anti-CTLA-4 immune checkpoint antibodies reported in pivotal studies conducted in melanoma patients^a

Treatment-related select skin adverse events (% grade 3)	Pembrolizumab	Nivolumab	Ipilimumab	Nivolumab/ipilimumab in combination
Skin select adverse events	Data missing	37.4-41.9% (1.5-1.6)	43.5-58.7% (0-2.9)	58.7-71.3% (4-9.6)
Rash	13.4-20.7% (0-2)	15-21.7% (0.3-0.5)	14.5-26.1% (0-1.6)	28.4-55% (2.9-5.3)
Rash maculopapular	1.5-3.6% (0-0.4)	2.5-4.2% (0.3)	2.7-17.4% (0-0.4)	11.8-16% (1.6-3.2)
Pruritus	14.1-20.7% (0-1)	17-18.8% (0-0.5)	24.4-35.4% (0-0.4)	33.2-47% (0-1.9)
Vitiligo	8.9-11% (0)	7.3-10.7% (0-0.3)	1.6-8.7% (0)	6.7-11% (0)

Sibaud et al Current Opinion in Oncology 2016

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MGH Experience Immune-Related AEs (irAEs) Number of Doses of Immune Checkpoint Inhibitor Administered at MGH • Colitis - 44% Distribution of irAEs Hepatitis -15% Pneumonitis -16% Myocarditis -3% Neurological Conditions – 9% ■Endo ■Liver ■Pulm Endocrinopathi ■ Derm es -7% Renal - 2% Rheumatology AIM TOWARDS THE FUTURE: Choose Your Path To Success AAAAI Practice Management Workshop, July 20-22, 2018

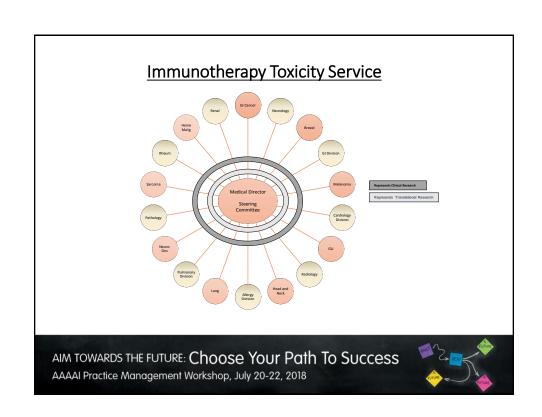
Additional Immunosuppressive Therapies in use for IrAEs How comfortable do you feel managing toxicity with consultants and outpatient colleagues? Renal Toxicity Multiple effects on T cells. B cells and phagocytes Steroids through inhibition of transcription of interleukins, reduction in synthesis of cytokines, inhibition of CNS Toxicity neutrophil apoptosis and reduced macrophage function Antibody that inhibits binding of the inflammatory cytokine tumour necrosis factor alpha (TNF-a) to its receptors Inhibits inosine monophosphate dehydrogenase Mycophenylate (IMPDH), an enzyme involved in nucleotide production, particularly in activated lymphocytes Thyroiditis mofetil Tacrolimus and Calcineurin inhibitors that limit transcription of interleukin 2 (IL-2), involved in T cell proliferation Percentage of Faculty of Facuncy Feel Somewhat Comfo Feel Very Comfortable vhat Comfortable

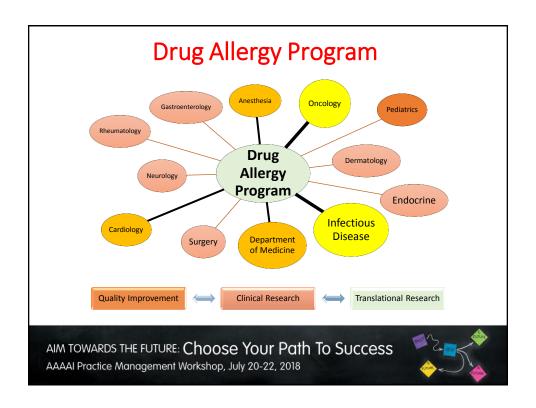
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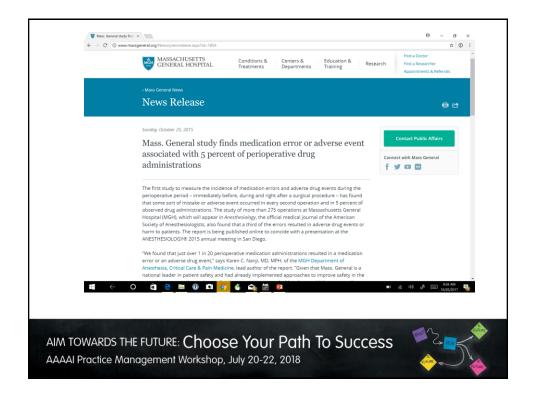
 Do you think patients with immunotherapy complications should be managed by a

specialized service? 48% Yes, 52% No









Domains of Practice Expansion Adverse reactions to other chemicals

Allergic contact dermatitis

Irritant contact dermatitis

Surgical metal implants (prosthetic joints and endovascular stents)

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Expanded Range of Testing for Allergic Contact Dermatitis

MOH Allorgy Associates
Parth Piccounts for incising gaths,
North American Comprehensive Series and plus Meta Group

BOW 3

**BOW

North American Series Patch Testing

80 Allergens

Collaborative with ACD-specializing dermatologists in the city

Patient-centric smart phone app

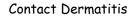
ACDS CAMP SOFTWARE AND APP



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Metal Patch Testing

Metal Patch Testing

MGH Allergy Associates now offers metal patch testing to patients prior to joint replacement surgery, cardiac device implantation (not cardiac stents), dental surgery or dental prosthetic implants. To be eligible for patch testing to metals, patients must meet the following criteria (1 and either 2 or 3):

- Planned joint replacement, cardiac pacemaker or defibrillator implantation or dental surgery/prosthetics.
 - AND -
- 2. Reported history of allergic reaction to metals (i.e. nickel hypersensitivity).
- 3. History of premature joint replacement failure

M81	Aluminum chloride hexahydrate		
M82	Copper sulfate		
M83	Ferric chloride		
M84	Molybdenum		
M85	Palladium Chloride		
M86	Titanium Powder		
M87	Vanadium trichloride		
MBB	Zirconium chloride		
M89	N, N-Dimethyl-4-toluidine		
M90	Mercury (only pts. presenting for dental testing)		

UpToDate - Nickel Hypersensitivity and Coronary Artery Stents Sarita Patil and Aidan Long

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Domains of Practice Expansion

Adverse reactions to foods

Peanut allergy prevention

Oral immunotherapy

Oral food challenges for diagnostic evaluation

Joint management of EoE

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Domains of Practice Expansion

Other immune dysfunction including immunodeficiency

- Non-infectious complications of CVID and other PIDs GLILD, cytopenias, granulomatous diseases and malignancies
- Adverse reactions to immunomodulatory biologicals see publication by Ballas et al.
- Immune related AEs to checkpoint inhibitors
- Novel PIDS
 Whole exome sequencing



Clinical Immunology – Its time come at last....

AAAAI and ACAAI





AAlAA

and

ACIAA

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Integration of Allergy and Immunology (MGH)

- · Interdigitations of the drug allergy program
- · SIC service
- · Directorship of MGH Medical Infusion Center
- Diagnostic Immunology Laboratory
- · Administrative roles within DOM
- QI directorship "allergy field" within EHR
- Internship recruitment committee
- House staff teaching
- MSTP mentorship
- Medical student training in "immunology"



Hospital Based vs Community Based?

 Not as obvious an answer as one might first think....

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Whither Allergy and Immunology?

- The future is very bright
- Scope of practice expansion possibilities are truly vast
- We need to continue to recruit and appropriately train
- We have extraordinary opportunities to demonstrate our value to our several constituencies



Acknowledgements

- Drug Allergy Program
 - Aleena Banerji
 - · Johnson Wong
- PCN program
 - · Kim Blumenthal
 - · Anna Wolfson
- · Patch testing program
 - · Michael Wilson
- Peanut allergy prevention program
 - Michelle Conroy and Paul Hesterberg
- EoE Clinic (joint with GI)
 - · Sarita Patil

- · Immune dysregulation
 - · Jocelyn Farmer
 - · Sarah Barmettler
- · Chronic Sinus disease
 - · Daniel Hamilos
- Diagnostic Clinical Immunology Lab
 - · Mandakoluthar Murali
 - · Morris Ling
- · Angioedema program
 - Aleena Banerji
- Medical Infusion Center
 - Aidan Long and Aleena Banerji

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Value Creation in Private Practice

- Operational efficiency
- Reduced costs
- Reporting quality metrics



PEPC Overview

- Partnership to Empower Physician-Led Care
- Advocate value-based care models
- Support independent physician practices with transition
- Use regulatory/legislative levers to advance agendas
- First: opportunities in payment rules and analyzing risk

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PEPC Founding Members

- Aledade
- American Academy of Family Physicians
- California Medical Association
- Florida Medical Association
- Medical Group Management Association
- Texas Medical Association



PEPC's Four Priorities

- Advance physician-led APMs
- Ensure equitable policy framework that promotes choice and provider competition
- Create new opportunities for physicians in commercial markets (i.e. Medicare Advantage)
- Support consumer-directed care

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Independent Physician Association (IPA)

- Exists primarily for negotiating managed care contracts
- "Messenger Model" in negotiating contracts
- Separate TINs; no operational cost efficiencies, no economies of scale



Clinically Integrated Network (CIN)

- Express purpose of improving quality and cost efficiency in healthcare delivery
- Contracts on behalf of members, unlike IPA
- Separate TINs; no operational cost efficiencies, no economies of scale

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Management Services Organization (MSO)

- Separate TINs, but host of management services and economies of scale
- Centralized billing and collections
- Negotiating leverage with payors and vendors
- · Human resources and personnel management



Mergers and Acquisitions (M&A)

- 2 or more groups coming together
- Single TIN
- Greatest potential for economies of scale in practice operations, contract leverage with hospitals, and negotiating power with payors

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Joint Venture (JV)

- 2 or more entities
- Shared resources
- Some specific specialties with hospital or large multispecialty



Questions?

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