



# The Job Search: ▼ Negotiating Promotion & Resources


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A Podcast on Academic Life:  
The Effort Report  
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Co-host: Roger D. Peng



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### 21 - The Mentee-Mentor Relationship: It's Complicated

Dec 22, 2016





Elizabeth and Roger talk about managing your mentor and different mentorship structures, including the shadow mentor.

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### 20 - Setting the Record Straight

Dec 13, 2016





Elizabeth and Roger talk with special guest Jeff Leek what to do when a colleague publishes something that appears to be wrong. They also discuss keeping up with the literature.

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### 19 - The Currency of Academia: Getting "Credit"

Dec 6, 2016

Elizabeth and Roger talk about the ways academic credit and why and when getting credit may or may not matter.





Notes:

- [NYT article on Jurgen Schmidhuber](#)
- [6 Women Scientists Who Were Snubbed Due to...](#)



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## 5 Principles of Negotiating Promotion & Resources

1. Gather information.
  - Be aware that women and minorities tend to be paid less and have smaller start-up packages.
2. Vision should drive strategy, strategy should drive your ask.
  - What resources do you need to achieve what you're being recruited to do?
3. Framing should be about what's needed to set you – and your future division/departments - up for success.
4. It's not an adversarial process.
5. Don't burn bridges.