



Friday, July 22 (all times listed EDT)

12:30 – 6:00 pm	<b>Registration Open</b>
2:00 – 3:30 pm	<p><b>*Major Moving Targets: Regulatory Issues of Critical Importance to Allergy Practice</b> – Emily Graham, RHIA, CCS-P/Hart Health Strategies Team and Stuart L. Abramson, MD PhD AE-C FAAAAI This session highlights the most critical regulatory issues for allergy practices.</p>
3:30 – 4:00 pm	<b>Coffee break/Exhibits</b>
4:00–5:30 pm (choose one)	<p><b>Rebuilding Your Practice Post-COVID</b> – Priya Bansal, MD, FAAAAI; Nick Hernandez, MBA, FACHE; Dareen Siri, MD, FAAAAI Physicians and their medical offices have and continue to experience innumerable challenges in this COVID-19 and post-COVID-19 pandemic. In this forum, we will discuss ideas to mitigate negative financial, logistical and operational consequences of the pandemic. We will also discuss potential best practices for keeping a practice safe, healthy and moving forward.</p> <p><b>Seeing Red: Strategies to Improve Communication and Resolve Office Conflicts</b> – Theresa Bingemann, MD, FAAAAI and Vivian Hernandez-Trujillo, MD, FAAAAI Effective communication between team members is critical to ensuring a high-functioning practice. This session will provide practical guidance and tools for both clinical and administrative team members.</p> <p><b>*Billing 101</b> – Deborah Grider, CDIP, CCS-P, CPC, CPC-I, CPC-C, COC, CEMC, CPMA and Ewa Schafer, MD, FAAAAI This session will provide the basics in medical coding for young allergists or practice managers with minimal exposure to allergy/immunology coding principles.</p> <p><b>Strategies for Hiring and Developing an Allergy/Immunology Team</b> – Helen Combs and Amar Dixit, MD This session will discuss hiring and developing support staff within an allergy/immunology practice. It will specifically discuss the decision making process on when to hire staff. It will consider and suggest recruitment strategies. It will provide guidance on determining qualifications (MA, LVN, Nurse, biller/coder etc.) needed for open positions. It will review best known staffing ratios. Lastly, it will review concepts of people development and mentoring.</p>
6:30 – 8:30 pm	<b>Non CME dinner programs (2)</b>

\* Denotes virtual program livestream session



Saturday, July 23 (all times listed EDT)

6:30 am – 4:30 pm	<b>Registration open</b>
7:00 – 8:00 am	<b>Continental Breakfast</b>
8:00 – 9:30 am	<b>*Coding Documentation Pearls</b> – <i>Deborah Grider, CDIP, CCS-P, CPC, CPC-I, CPC-C, COC, CEMC, CPMA</i> An overview of the most recent coding updates for allergy practice.
9:30 – 10:00 am	<b>Coffee break/Exhibits</b>
10:00 – 11:30 am (choose one)	<p><b>Promoting Work-Life Integration and Well-Being Through Creative Strategies and Breath Work</b> <i>Theresa Bingemann, MD, FAAAAI and Hemant Sharma, MD, FAAAAI</i> This session will help you identify stressors on a personal and professional level and provide strategies for building personal resilience and maintaining a healthy and productive environment for the entire practice team.</p> <p><b>Strategic Planning for an Allergy/Immunology Practice</b> -- <i>Amar Dixit, MD; Nick Hernandez, MBA, FACHE; John Milewski, MS, FACHE</i> This session will provide guidance for established allergy/immunology private practices to chart out their future. The session will delve into establishing a 2-3 year strategic plan, including financial and operational outlook. It will discuss strategies for growth and tools by which to guide decision-making. It will provide metrics by which to measure a practice’s current health and status for growth potential. It will leave attendees with templates to establish and execute their vision.</p> <p><b>Enhancing Practice Revenue with Additional Services</b> – <i>Helen Combs; Dareen Siri, MD, FAAAAI; Gary Steven, MD, PhD, FAAAAI</i> Are you looking for proven ways to grow and expand your existing allergy practice? Panelists will discuss several options for expanded services and the accompanying administrative and staffing considerations.</p> <p><b>*The Ins and Outs of Contract Negotiation</b> – <i>Christina Ciaccio, MD, FAAAAI; Vivian Hernandez-Trujillo, MD, FAAAAI; Ewa Schafer, MD, FAAAAI</i> Negotiating an employment contract can be stressful, but preparation is the key to a successful outcome. Panelists will review the steps you need to take ahead of the negotiation process, the primary elements you should focus on, and provide examples of effective negotiation strategies.</p>
11:30 am – 1:00 pm	<b>Lunch/Dessert reception/Exhibits</b>

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Saturday, July 23 (all times listed EDT)

<p>1:00 – 2:30 pm (choose one)</p>	<p><b>*Rebuilding Your Practice Post-COVID</b> – <i>Priya Bansal, MD, FAAAAI; Nick Hernandez, MBA, FACHE; Dareen Siri, MD FAAAAI</i> Repeat session. See Friday afternoon listing for details.</p> <p><b>Telemedicine in Allergy Practice Post-COVID</b> – <i>Sofija Volertas, MD and Gary Steven, MD, FAAAAI</i> This session will explore the elements of safe and equitable implementation of telehealth in allergy practices. It is clear that there is a role for telehealth in the future, and careful attention to appropriateness and patient safety will help ensure the viability of telehealth from regulatory and payer perspectives.</p> <p><b>Strategies for Hiring and Developing an Allergy/Immunology Team</b> – <i>Helen Combs and Amar Dixit, MD</i> Repeat session. See Friday afternoon listing for details.</p> <p><b>Promoting Work-Life Integration and Well-Being Through Creative Strategies and Breath Work</b> <i>Theresa Bingemann, MD, FAAAAI and Hemant Sharma, MD, FAAAAI</i> Repeat session. See Saturday morning listing for details.</p>
<p>2:30 – 3:00 pm</p>	<p><b>Coffee break/Exhibits</b></p>
<p>3:00 – 4:30 pm (choose one)</p>	<p><b>Building a Successful, Patient-Centered Medical Practice</b> – <i>Sasha Alvarado, DO and Mohamed Yassin, MD, FAAAAI</i> This session will help you use patient-centered care to improve outcomes and inspire satisfaction among both patients and your staff.</p> <p><b>When Mistakes Aren't Mistakes: Turning a Negative Into a Positive</b> – <i>Christina Ciaccio, MD, FAAAAI; Jamel Mansur, MD; Dayne Voelker, MD</i> Mistakes happen, but practices can turn this into a positive learning experience for the entire team. This session will give you a framework for both preventing mistakes and ultimately transforming them into a positive.</p> <p><b>Solving Common Practice Challenges/Headaches</b> – <i>Dianne LeDuc, RN and John Milewski, MS, FACHE</i> During this session, presenters will identify common work flow roadblocks and share proven strategies to maximize scheduling, streamline work flow/check in, and ensure payment before the patient walks through the door.</p> <p><b>*Practice Changes: Buying, Selling, Moving</b> – <i>Priya Bansal, MD, FAAAAI; Nick Hernandez, MBA, FACHE; Kelvin Shaw, MD, FAAAAI</i> Allergists are seeing different models of practice that didn't exist years ago. From private equity to hospital-based medicine, we review how you successfully evaluate opportunities and navigate the change.</p>
<p>4:30 – 5:30 pm</p>	<p><b>Wine and cheese reception/Exhibits</b></p>

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Sunday, July 24 (all times listed EDT)

6:30 – 11:00 am	<b>Registration open</b>
7:00 – 8:00 am	<b>Continental breakfast</b>
8:00 – 9:30 am	<p><b>*Mixing Allergy Serums, Safe administration, and Compliance with USP 797 Guidelines</b>  <i>Emily Graham, RHIA, CCS-P; Dianne LeDuc, RN; Mohammed Yassin, MD, FAAAAI</i>            This session provides an overview of the new USP-797 regulations related to compounding and how allergy practices can comply with the new rules. Panelists will provide ideas for developing and implementing efficient staffing protocols that ensure safe administration of allergy serums.</p>
9:30 – 10:00 am	<b>Coffee break</b>
10:00 – 11:30 am (choose one)	<p><b>Seeing Red: Strategies to Improve Communication and Resolve Office Conflicts</b> – <i>Theresa Bingemann, MD, FAAAAI and Vivian Hernandez-Trujillo, MD, FAAAAI</i>            Repeat session. See Friday afternoon listing for details.</p> <p><b>When Mistakes Aren't Mistakes: Turning a Negative into a Positive</b> – <i>Christina Ciaccio, MD, FAAAAI; Jamel Mansur, MD; Dayne Voelker, MD</i>            Repeat session. See Saturday afternoon listing for details.</p> <p><b>*Enhancing Practice Revenue with Additional Services</b> – <i>Helen Combs; Dareen Siri, MD, FAAAAI; Gary Steven, MD, PhD, FAAAAI</i>            Repeat session. See Saturday morning listing for details.</p> <p><b>Solving Common Practice Challenges/Headaches</b> – <i>Dianne LeDuc, RN and John Milewski, MS, FACHE</i>            Repeat session. See Saturday afternoon listing for details.</p>
11:30 am	<b>Course adjourn</b>

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